

# PUBLICATIONS, RESEARCH AND INFORMATION FOR THE SHOOTING RANGE INDUSTRY



**"The NSSF® promotes the development of state-of-the-art target shooting facilities by providing leadership in information, communication and partnerships between ranges, industry and community."**



**NSSF.ORG/RANGES**



# PUBLICATIONS

CODE	NSSF Members	Non-Members
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## LEAD MOBILITY AT SHOOTING RANGES

A literature search addressing the chemistry involved with lead in the environment. Focuses on implications and applications to shooting ranges.

#FD-1 / 708	Free	I \$25.00
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## ENVIRONMENTAL ASPECTS OF CONSTRUCTION AND MANAGEMENT OF OUTDOOR SHOOTING RANGES

A "Best Management Practices" manual based on the science from "Lead Mobility at Shooting Ranges." The document will take you through the steps of evaluating your range and then designing and implementing an effective Environmental Stewardship Plan.

#FD-2 / 709	Free	I \$30.00
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## HOW TO WRITE A SHOOTING RANGE BUSINESS PLAN

Business plans are an important management tool for all shooting ranges, not just ranges looking to secure financing. Focuses on each of the four parts that make up the successful business plan: business description, marketing plan, management plan and financial plan. Asks questions, offers tips and provides worksheets to help the reader organize thoughts.

#FD-3 / 711	Free	I \$20.00
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## SYNOPSIS: APPLICATIONS AND LIMITATIONS OF TOXICITY CHARACTERISTIC LEACHING PROCEDURE (TCLP) AND SYNTHETIC PRECIPITATION LEACHING PROCEDURE (SPLP) AT OUTDOOR SHOOTING RANGES

The TCLP and SPLP tests are the most frequently used — and misused — to measure lead at shooting ranges. Discusses the strengths and weaknesses of each as well as presenting other testing options.

#FD-4 / 712	Free	I \$15.00
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## SO YOU WANT TO BUILD A SHOOTING RANGE...

An introductory guide to some of the obvious — and not so obvious — costs and issues associated with developing a successful outdoor target shooting range. It guides the reader through the process of estimating demand, calculating the size of the facility needed to meet the demand, and estimating land requirements, construction costs and potential revenue. After all the calculations are done, the guide helps you arrive at a "proceed" or "don't proceed" decision. The publication also discusses financing options.

#FD-5 / 713	Free	I \$15.00
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## FEDERAL AID GRANTS FOR SHOOTING RANGES—AN INTRODUCTORY GUIDE TO USING FEDERAL AID IN WILDLIFE RESTORATION FUNDS FOR SHOOTING RANGE DEVELOPMENT

Grants are potentially available to help build new ranges and improve existing ranges. This brochure was developed to increase awareness of the potential funding and describe the compliance procedures.

#FD-6 / 714	Free	I \$15.00
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## CONSTRUCTION OF SHOOTING RANGES WITH WILDLIFE RESTORATION FUNDS

This is an easy-to-follow road map to successfully using

CODE	NSSF Members	Non-Members
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Federal Aid in Wildlife Restoration Funds that are available for shooting range development. Once the decision has been made to build or improve a range using Wildlife Restoration Funds, this document will help the reader understand and more easily and efficiently navigate through the funding process. There is a particular emphasis on NEPA compliance issues and strategies.

#FD-8 / 716	Free	I \$25.00
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## RISK MANAGEMENT

Discusses the five steps of risk management and how they apply to target shooting facilities. Identifies action steps you can take to better protect your club/business.

#FD-9 / 717	Free	I \$15.00
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## GUIDE TO COMMUNITY RELATIONS AT SHOOTING RANGES

Community Relations is perhaps the single most important program you can implement. This Guide will provide the knowledge, direction, and framework to open and improve the vitally important positive relationships between your facility and your community.

#FD-10 / 718	Free	I \$15.00
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## FIVE-STAR RATING SYSTEM

The NSSF has developed a Five-Star rating system for shooting ranges. Whether you want to see how you rate or are building a new facility and want some ideas, you simply must read this one!

#FD-11 / 719	Free	I \$15.00
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## HOW TO WRITE A SHOOTING RANGE POLICY AND PROCEDURES MANUAL

A well-prepared policy and procedures manual helps management communicate the vision, goals and objectives of the business or organization. It also serves as a mechanism to establish and define performance, authority, accountability, responsibility and allocation of services and resources. This guide provides the tips and techniques that will help you create an effective manual and management tool. This guide also provides you with four examples of shooting range policies and procedures manuals.

#FD-12 / 721	Free	I \$25.00
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## LEAD MANAGEMENT & OSHA COMPLIANCE FOR INDOOR SHOOTING RANGES

An introduction to airborne lead management techniques and an overview of OSHA compliance. This is a "must have" for all indoor range operators and developers.

#FD-15 / 724	Free	I \$30.00
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## COUNTDOWN TO SUCCESS

Whether your special event is a charity fund-raiser, an introduction to target shooting or a day of fun for members and customers, planning is the key to success. The convenient checklist format of this publication will help you identify key tasks, provide a schedule of when tasks need to be addressed and helps you organize staff and volunteers.

#723	Free	I \$15.00
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# FACILITY DEVELOPMENT VIDEO SERIES

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## FOUR VIDEO SERIES AVAILABLE ON DVD

### Sound Attenuation

Noise complaints are one of the most common challenges facing range owners today. This video examines the subjective aspects of noise and the objective evaluation of sound, and it describes some of the sound attenuation techniques available to range operators.

### Lead Management (DVD)

Under certain conditions, lead found at shooting ranges may break down into water-soluble lead compounds. These compounds can pose an environmental risk. However, these risks are easily identified and managed. This video explains how range operators can create an environmental stewardship plan to effectively manage lead at their facility.

### Berms, Baffles and Backstops (DVD)

Berms, baffles, and backstops are engineered structures that can be used to keep bullets contained within defined areas at shooting ranges. Safety is the primary reason to use berms, baffles, and backstops, but these structures can also play important roles in lead management and sound attenuation. This video demonstrates how berms, baffles, and backstops have been used at various commercial, public, club and law enforcement ranges across the country.

### Your Range, Your Image, Your Future (DVD)

How people perceive your facility will determine their opinion of you, your facility and the entire sport. A little effort will go a long way towards presenting a positive image to your neighbors, local legislators and your customers/members. This video illustrates some simple things that you can do to put your best foot forward! Your future and the future of the shooting sports depend on it.

#VS2 / 7105

\$15.00

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\$50.00

## LEAD EXPOSURE AT INDOOR FIRING RANGES (DVD)

This video, developed by the Lead Industries Association with funding by the NRA, describes basic procedures you can follow to reduce the risk of lead exposure at an indoor range.

#7020

\$15.00

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\$50.00



# SAFETY AND CONSERVATION EDUCATIONAL MATERIALS

## STOCK UP ON BROCHURES

for your club that cover topics from firearm safety rules to hunter ethics and more.

Contact NSSF's Safety & Education Services Department: 203-426-1320, or email [literature@nssf.org](mailto:literature@nssf.org)  
[nssf.org/safety](http://nssf.org/safety)



## THE RANGE REPORT

This quarterly magazine focuses on issues of importance for anyone involved in the range business. Be sure to subscribe.

email [rangereport@nssf.org](mailto:rangereport@nssf.org)



## RANGE SAFETY POSTERS

Set of 5 posters covering: Firearms Safety, Range Etiquette, Wash Your Hands After Shooting, Help Keep It Clean, and Eye & Ear Protection.

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#704

Free

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\$15.00



# NSSF PROGRAM SERVICES FOR YOUR RANGE

## COLLEGIATE SHOOTING SPORTS INITIATIVE

The Collegiate Shooting Sports Initiative raises awareness about shotgun, rifle and handgun shooting at the college level and provides assistance for the development of shooting clubs and varsity teams. Grants are available to colleges interested in starting a target-shooting program or expanding an existing program.

[nssf.org/college](http://nssf.org/college)

## FIRST SHOTS

First Shots helps range owners create new customers, increase range activity and build awareness of the shooting sports by providing a comprehensive introduction to shooting that includes firearm safety, local ownership requirements, shooting fundamentals, hands-on instruction and how and where to continue.

[nssf.org/firstshots](http://nssf.org/firstshots)

## WHERE TO SHOOT

Is your range listed in NSSF's online directory of target shooting facilities across the country?

[wheretoshoot.org](http://wheretoshoot.org)

## ORDER FORM (Members may place orders online at [nssf.org/members/cart](http://nssf.org/members/cart))

Please return completed form to: NSSF Literature, 11 Mile Hill Road, Newtown, CT 06470 or Fax: 203-426-1087

Title	Quantity	Item #	Price

*\*All orders will be charged shipping regardless of the subtotal amount*

Subtotal:

CT, MD and Washington, DC sales tax:

\*NSSF Membership (No tax):

\*Total:

### Payment Information:

☐ Invoice me    ☐ Bill my credit card:    ☐ Visa    ☐ Master Card    ☐ AmEx    ☐ Discover

Card # \_\_\_\_\_ Signature \_\_\_\_\_

Exp. Date \_\_\_\_\_ Security Code \_\_\_\_\_ Phone \_\_\_\_\_

Email (for receipt) \_\_\_\_\_

### Billing Address:

Name (as appears on Credit Card) \_\_\_\_\_

Club/Company/Agency \_\_\_\_\_

Address (No PO Boxes Please) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Shipping Address (if different from billing): \_\_\_\_\_

**Delivery Terms: FOB origin**





## NATIONAL SHOOTING SPORTS FOUNDATION, INC.

11 Mile Hill Road • Newtown, CT 06470-2359 • Tel (203) 426-1320 • Fax (203) 426-1087 • nssf.org

### Retail/Range Membership Application

This application is designed to accommodate firearms retailers, existing shooting ranges, shooting range and retail developers, shooting ranges with a retail component, not-for-profit shooting ranges or providers of range services to both existing and development-stage ranges. This category is for both existing and start-up retailers and/or ranges.

Business/Organization name \_\_\_\_\_

Business address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Website \_\_\_\_\_

Mailing address (if different from above) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Please check the box(es) below if you are currently in the development/research stage and not yet open for business: ☐ Retail Start-up ☐ Range Start-up

Primary contact:

Name \_\_\_\_\_ Title \_\_\_\_\_

E-mail \_\_\_\_\_

(Please list individual designated for liaison between company and NSSF first.)

#### ADDITIONAL CONTACTS:

TITLE	NAME	EMAIL

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## ☐ Firearms Retailer

Please complete this section if you are engaged in the business of selling shooting sports related equipment and products. As a member of the National Shooting Sports Foundation you will receive all NSSF mailings, information and benefits that will help you run a more successful business.

Choose one of the following:

☐ Firearms (Types 01, 02, or 03 only)

☐ Accessories

Number of employees \_\_\_\_\_

If multiple locations, how many? \_\_\_\_\_

FFL# \_\_\_\_\_

What are your primary products or services? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Additional Information/Comments \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

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## ☐ Shooting Range

Please complete this section if your club or business has a shooting range. As a member of the National Shooting Sports Foundation you will receive all NSSF mailings, information and benefits that will help you run a more successful shooting range.

Please provide the required information for where to shoot:

Range Location \_\_\_\_\_

\_\_\_\_\_

☐ Shooting Range Developer

☐ Outdoor Range(s)

☐ Indoor Range(s)

☐ Both

☐ Instructor/trainer without own range facility

Once you are a NSSF range member, please provide additional  
information by logging on to **wheretoshoot.org**

☐ Yes, please send me ***Bullet Points***, our weekly industry e-newsletter, via email.

☐ Yes, please send me ***The Range Report***, our monthly e-newsletter for shooting facilities, via email.

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Business Type (check one):

☐ Individual/Sole Proprietorship

☐ Partnership/LLP

☐ Corporation

☐ Nonprofit Corporation

☐ Unincorporated Association

☐ LLC (check one): ☐ LLC – Taxed as a Sole Proprietorship

☐ LLC – Taxed as a Partnership

☐ LLC – Taxed as a Corporation

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## Payment Information

Sales from hunting/shooting items.

Dues Structure:

- ☐ <\$1 Million ..... \$75.00  
☐ \$1 Million but less than \$10 Million ..... \$150.00  
☐ \$10 Million but less than \$20 Million ..... \$1,500.00  
☐ \$20 Million but less than \$30 Million ..... \$3,000.00  
☐ \$30 Million but less than \$40 Million ..... \$4,500.00  
☐ \$40 Million but less than \$50 Million ..... \$6,000.00  
☐ \$50 Million but less than \$60 Million ..... \$7,500.00  
☐ \$60 Million but less than \$70 Million ..... \$9,000.00  
☐ \$70 Million but less than \$80 Million ..... \$10,500.00  
☐ \$80 Million but less than \$90 Million ..... \$12,000.00  
☐ \$90 Million but less than \$100 Million ..... \$13,500.00  
☐ Over \$100 Million ..... \$15,000.00  
(Capped at \$15,000)

Please make check payable to NSSF or enter your credit card information:

☐ MasterCard ☐ Visa ☐ Am. Express ☐ Discover

Card #: \_\_\_\_\_

Security code: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Membership is non-refundable and no extensions will be granted for non-usage.

**If you should have any questions or would like to email application please email Samantha Hughes at [shughes@nssf.org](mailto:shughes@nssf.org).**

**NSSF CORPORATE MEMBER CONSENT:** If your entity is a corporation or an LLC that has elected to be treated as a corporation under IRS rules, please complete the attached corporate member consent form to participate in and receive important information about the NSSF Political Action Committee.



## NATIONAL SHOOTING SPORTS FOUNDATION POLITICAL ACTION COMMITTEE

11 Mile Hill Road • Newtown, CT 06470-2359  
Tel (203) 426-1320 • Fax (203) 426-7182 • Email: nssfpac@nssf.org

### **NSSF Corporate Member Prior Approval Form For Corporations and LLCs Acting as Corporations Only**

The National Shooting Sports Foundation (NSSF) has formed the National Shooting Sports Foundation Political Action Committee (NSSF PAC), a federal multicandidate political action committee, to enable NSSF to support pro-firearms and ammunition industry, pro-Second Amendment and pro-sportsmen candidates for federal office. Federal law requires a trade association PAC to obtain prior approval from its corporate members before it may solicit contributions from the corporate member's executive and administrative personnel, stockholders, and their families (collectively known as the "restricted class"). The NSSF PAC, however, is only seeking your consent to solicit your company's executive and administrative (supervisory) personnel. NSSF is not seeking to solicit other members of your company's "restricted class." The law defines "executive and administrative personnel" to mean salaried employees who have policymaking, managerial, professional, or supervisory responsibilities (but not foremen or line supervisors). Providing consent to the NSSF PAC does not limit or restrict your company's PAC (if you have one) from soliciting contributions from your own employees. Please note that a corporation can only give prior approval to one trade association PAC each calendar year. If you provide consent, your executive and administrative personnel are free not to make any contributions.

I, having authority to do so, do hereby consent and give permission to the NSSF PAC to solicit voluntary, personal contributions from my company's executive and administrative personnel during the following calendar years:

Authorizing signature for **2014** \_\_\_\_\_

Authorizing signature for **2015** \_\_\_\_\_

Authorizing signature for **2016** \_\_\_\_\_

Authorizing signature for **2017** \_\_\_\_\_

Authorizing signature for **2018** \_\_\_\_\_

*Please sign for each year you would like to grant permission*

*Please provide the list of your company's executive and administrative personnel upon submission of this consent (name, title, mailing address, email address and phone number).*

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Print Name

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_ Date: \_\_\_\_\_

***Please see next page.***



**NSSF PAC**  
**List of Corporate Member's**  
**Executive and Administrative Personnel**

**Company:** \_\_\_\_\_

Name: _____	Title: _____
Mailing Address: _____	
Email: _____	Phone Number: _____

Name: _____	Title: _____
Mailing Address: _____	
Email: _____	Phone Number: _____

Name: _____	Title: _____
Mailing Address: _____	
Email: _____	Phone Number: _____

Name: _____	Title: _____
Mailing Address: _____	
Email: _____	Phone Number: _____

Please print this page for additional executive and administrative personnel

Return completed forms by U.S. mail, fax or email to:

**NSSF PAC**  
**Attn: Lawrence G. Keane, Treasurer**  
**11 Mile Hill Rd.**  
**Newtown, CT 06470-2359**  
**Fax: (203) 426-7182**  
**E-mail: [nssfpac@nssf.org](mailto:nssfpac@nssf.org)**



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F: 203.426.1087  
[nssf.org](http://nssf.org)

NSSF QTY 12/13 Item #17

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